



# USDA BROILER MARKET NEWS REPORT

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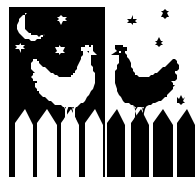
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## NATIONAL BROILER MARKET AT-A-GLANCE

Majority prices were lower in the East, elsewhere, mostly unchanged. Trade sentiment was steady at best in the East, steady in the remaining areas. Retail demand was no better than fair with light feature activity. Food service was light to fairly good aided by fast food promotions. Supplies were usually balanced with heavier weights ample and often discounted to help clear. In the parts structure, wings were adequate to barely adequate with good movement. Leg quarters were sufficient to well cleared as a result of export demand, and all other parts were mostly balanced; however, boneless skinless breasts in the East were plentiful and discounted. In production areas, live supplies were moderate. Weights were in a full range, but mostly desirable to heavy.

**Final report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 03/26/01-03/31/01 (cents per lb)

AREAS	US GRADE A		COMPOSITE		
	MAJORITY	WTD AVG	LOADS	WTD AVG	LOADS
Bos/New Eng	52.50-54.00	53.53	16	57.09	29
Chicago	50.00-54.00	53.11	46	54.71	81
Cincinnati	TFEWR	—	—	57.39	22
Cleveland	TFEWR	—	—	63.09	11
Denver	66.50	66.41	17	65.30	22
Detroit	52.00-55.00	53.69	16	56.29	40
Los Angeles	67.00	65.42	59	62.79	156
New York	51.00-53.00	51.69	26	54.99	46
Philadelphia	48.00-50.00	49.88	8	51.93	20
Pittsburgh	50.00-51.00	50.38	12	56.55	51
St. Louis	52.75-53.00	52.54	17	54.19	36
San Francisco	67.50	66.53	30	66.91	69

### Composite 12 City Weighted Average

Loads	03/26/01	Change/Last Wk	03/19/01	03/27/00
583	58.20	-0.23	58.43	54.75

**WOG BROILERS** (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AVG	LOADS
East	57.00-61.00	60.80	39
Central	56.00-62.00	58.42	61
West	56.00-62.00	60.83	44

### Southeast Area FOB Dock Equivalent

Mississippi	61.50-63.00	62.34	81
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**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 62.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
1,122	46.00-65.00	60.65

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
BREASTS - B/S	143.50	4,578
BREASTS - WHOLE	73.50	1,568
THIGH MEAT - B/S	92.00	790
LEG QUARTERS	24.50	9,398
WINGS	97.50	3,253

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was mostly steady. Retail demand was light to fair with mixed trading. Food service was better, at times moderate, best for fast food promotions. Supplies were usually sufficient with smaller sizes closer balanced. In the parts structure, wings were adequate to short and clearing well. Leg quarters continued to have strong interest for export business, and breast items were mixed but mostly balanced. In production areas, live supplies were moderate. Weights were mostly desirable.

**NORTHEAST REGION BROILER/FRYER** Trucklot buying interest on ready-to-cook whole birds was light with purchases and commitments usually from regular suppliers. Offerings were readily available on 3.5 pound and heavier sizes, other weights were sufficient for needs. Movement into retail and distributive channels was fair with anticipation that late week movement would improve for first of month business. The market tone ranged from steady to weak with the heavier weights in the softest position. In the parts complex, offerings of boneless/skinless breast were fully adequate to ample, balance of items were sufficient but usually clearing.

**WESTERN REGION BROILER/FRYERS** Final majority prices unchanged. The market tone was generally steady. Trading reported for this week's deliveries at mainly unchanged prices. Offerings generally adequate with heavy weights in the longest position. Retail demand was fairly good overall, best to cover ad activities. Dealers reported moderate weekend carryovers. Reported trading on parts: leg quarters bulk 26-30 and 4/10s 27-28.5, breasts bone-in 72-82 and boneless 127-135. The market tone was fully steady on leg quarters and generally steady on balance of parts. The Los Angeles negotiated WOG average was at 57.72 down .28 from the previous week with the volume reported at 29 loads down 3 percent.

**MIDWEST REGION BROILER/FRYER** Final majority prices for this week's deliveries were unchanged into Chicago, and St. Louis, slightly higher into Detroit from last Monday's majorities and TFEWR into Ohio. Whole fryer market tone was steady. Offerings of additional product were sufficient for current trade needs. Retail and food service demand was light to fair at best, occasionally fairly good where fast food promotions present. Floor stocks were adequate to more than desired. Sizes desirable to heavy. Parts trading was limited overall for the balanced to tight supplies. Trade sentiment fully steady on wings and leg quarters, mostly steady on balance of parts items.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was generally light following the weekend. Seller offerings were fully adequate for current inquiry, with 3.5 and 4.0 pound sizes readily available. Live supplies were about moderate; weights were in a full range of light to heavy, mostly desirable to heavy. Processing schedules were moderately heavy. Less than trucklot asking prices were unchanged at 53 to 67 cents. Trade sentiment was barely steady. In the parts complex, wings were about adequate. Boneless skinless beasts were available. All other items were at least adequate.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

### BRANDED U.S. GRADE A

RANGE	45-69
WEIGHTED AVERAGE	55.59
NO. OF BOXES	10,422

\*7 of 8 plants reporting.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying interest was slow for early week trading. Boneless/skinless breast items were fully adequate to ample with discounting noted to stimulate movement. Other items were usually sufficient, although white skin product was reported as in close balance. Retail and distributive interest was mostly light with moderate to good movement noted where limited feature activity was a factor. The market tone was steady to weak on B/S breast and steadier on the balance. ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	NEGOTIATED	CURRENT TRADING*	WTD AVG**	VOLUME /LBS
BREAST - B/S		130-135	135.39	749,970
TENDERLOINS		130-135	137.34	140,640
BREAST - WITH RIBS		65-66	74.05	247,440
BREAST - LINE RUN		65	68.16	225,600
LEGS		33-34	36.57	250,160
LEG QUARTERS (BULK)		21-22	22.49	342,101
DRUMSTICKS		31-32	37.28	111,230
THIGHS		30-31	34.22	155,850
B/S THIGHS		87-88	91.32	46,760
WINGS (WHOLE)		90-91	97.33	325,000
BACKS AND NECKS (STRIPPED)		10-12	12.12	67,960
LIVERS (5 POUND TUBS)		30-35	34.45	59,515
GIZZARDS (HEARTS)		55-60	58.94	95,960
INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).				

**ARKANSAS BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	LBS (000)	RANGE	MAJORITY	WT. AVG
BREAST - B/S	881	115.00-135.00	125-130	126.91
TENDERLOINS	160	140.00-210.00	-	179.11
BREAST - WITH RIBS	126	67.00-80.00	67	71.72
FRONT HALVES	400	68.00-80.00	79-80	75.60
LEGS		NO TRADING REPORTED	-	-
LEG QUARTERS (BULK)	162	18.00-22.00	22	21.26
LEG QUARTERS (4/10)	2,168	21.00-28.00	23-24	24.26
WINGS (WHOLE)	125	80.00-93.00	91-93	89.59
DRUMSTICKS		NO TRADING REPORTED	-	-
THIGHS	1,484	27.00-36.00	30	30.32

#### ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATE	ACTUAL	AVG WTS	ACTUAL	AVG WTS
	03/26	03/22	03/22	03/19	03/15
ALA	3,884	3,525	5.10	3,815	5.29
ARK	5,216	4,987	4.87	5,075	4.80
DELMARVA	2,350	2,345	4.88	2,186	4.89
KY-LA-TN	1,978	1,954	4.40	1,905	4.42
MISS	2,644	2,759	4.99	2,711	4.95
NC	2,532	2,443	5.75	2,448	5.77
TEXAS	2,116	2,292	4.75	2,287	4.82
TOTAL	20,720	20,305	4.97	20,427	5.00
MON	20,720(A)			20,427(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 26-Mar 2001 is estimated to be 30,999,000 up 1.13 percent from a week ago and down 1.94 percent from a year ago.  
(Last week 30,653,000, last year 31,611,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND. **POUNDS**

ITEM	(000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	813	120.00-210.00	140-145	144.41
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN	102	72.00-79.00	75-77	75.20
FRONT HALVES		TOO FEW TO REPORT		
LEGS	86	31.00-41.00	31-34	33.09
LEG QUARTERS (BULK)	351	22.00-24.00	22-23	22.36
LEG QUARTERS (4/10)	1,515	23.00-25.00	24	24.42
WINGS (WHOLE)	259	93.00-98.00	-	95.51
WINGS (CUT)	519	105.00-119.00	107-110	111.08
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS	52	92.00-93.50	-	93.21

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WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
TRADING FOR MARCH 26, 2001 — F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
48.50 - 54.00	51.08	50.86

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION BROILER/FRYER** ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 26-MAR-2001 TO 30-MAR-2001, CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	125.00 - 170.00	125.00 - 135.00
BREAST - LINE RUN	69.00 - 85.00	69.00 - 75.00
LEGS	33.00 - 42.00	-
LEG QUARTERS (BULK)	18.00 - 26.00	22.00 - 23.00
DRUMSTICKS	29.00 - 45.00	-
THIGHS	30.00 - 45.00	-
WINGS (WHOLE)	89.00 - 107.00	92.00 - 94.00
BACKS AND NECKS (STRIPPED)	12.00 - 17.00	-
LIVERS	25.00 - 46.00	-
GIZZARDS (HEARTS)	35.00 - 48.00	-

#### **SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
WOGS 2# & UP - WHOLE	80-86
WOGS 2# & UP - CUT UP 8&9 PIECES	82-87
FROZEN HENS 5# & UP	81
FROZEN DUCKS	139
FROZEN SQUABS	589

#### **DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)**

FRESH FRYERS	82-85
ROASTERS 4# & UP	71-90
HENS UNDER 5#	
HENS OVER 5#	81
DUCKS	139
RABBITS-WHOLE	
RABBITS-CUT UP	

#### **SAN FRANCISCO PROCESSED POULTRY**

##### **DELIVERED TO RESTAURANTS AND INSTITUTIONS**

FRESH FRYERS	ICE PACK	89-94
	DRY PACK	102
ROASTERS 4# & UP	ICE PACK	104-117
	DRY PACK	123
HENS OVER 5#	ICE PACK	91-117
	DRY PACK	123
DUCKS		152-170

**EASTERN REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

23-MAR-2001

**CHICKEN**

— PRICES ——— VOLUME ———  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
<b>15% OR LESS</b>				
RANGE	21.00	-	240,000	240,000
WTD AVERAGE	21.00			

**CHICKEN, WITH SKIN ADDED**

— PRICES ——— VOLUME ———  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
<b>15% OR LESS</b>				
RANGE	17.00-18.00	15.00-17.25	890,000	212,000
WTD AVERAGE	17.27	15.95		
<b>15-20%</b>				
RANGE	12.25-18.00	11.50-15.00	1,828,000	1,028,000
WTD AVERAGE	15.50	13.39		
<b>20% OR MORE</b>				
RANGE	-	11.00	160,000	-
WTD AVERAGE		11.00		

\* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**CENTRAL REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

23-MAR-2001

**CHICKEN**

— PRICES ——— VOLUME ———  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
<b>15% OR LESS</b>				
RANGE	-	-	-	-
WTD AVERAGE				

**CHICKEN, WITH SKIN ADDED**

— PRICES ——— VOLUME ———  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
<b>15% OR LESS</b>				
RANGE	17.00-20.00	16.00	163,200	40,800
WTD AVERAGE	17.50	16.00		
<b>15-20%</b>				
RANGE	15.00-20.00	10.00-13.50	2,361,200	974,000
WTD AVERAGE	16.32	11.62		
<b>20% OR MORE</b>				
RANGE	-	-	-	-
WTD AVERAGE				

\* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTH CENTRAL HEAVY LIVE HEN** Prices were slightly higher compared to the past weeks trading. Demand was moderate for adequate offerings of spent hens. Schedules were at or near normal volume. Finished sales were moderate. Trade sentiment was at least steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLTR

WEEK OF 26-MAR-01	CENTS/LB	RANGE	MAJORITY	WTD AVG
AT FARM BUYER LOADING	6-11.25		7-8	7.90

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**SOUTHEAST HEAVY LIVE HEN** Trading was in a closer range with majority sales generally unchanged when compared to a week earlier. Demand was moderate to good for about adequate to ample offerings. Processing schedules for current week were in a range of less than normal to normal. Interest for canners were clearing available offerings. The undertone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 26-MAR-01

WEEK OF 26-MAR-01	CENTS/LB.	RANGE	MAJORITY	WTD AVG
AT FARM BUYER LOADING	7-9			8.23
AT FARM PRODUCER LOADING			TOO FEW TO REPORT	
FOB PLANT			TOO FEW TO REPORT	

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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